

# BUSINESS PROFILE

## BRAVO DELTA

PROTECTION || SERVICES



SAFETY  
FIRST



Visit our website [www.bravodelta.co.za](http://www.bravodelta.co.za)



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# CONTENTS

## TABLE OF CONTENTS

### 02.

Introduction

### 03.

Company Background

### 04.

Our Vision & Mission

### 05.

Services

### 06.

Market Analysis

### 07.

SWOT Analysis

### 08.

Business Model

### 09.

Accreditations

### 10.

Team and Staff

### 11.

Other services



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Bravo-delta Protection Services (Pty) Ltd is security Services Company based in Gauteng (Andeon Pretoria) with a B-BBEE LEVEL 1. The Company was formed in February 2025 by Mr Mashudu Vincent Netselo and remains a privately owned company delivering dynamic and innovative security solution in the republic of South Africa.

Mr Netselo decided to combine his expertise and experience and form the company. The director and the team have worked with top security agencies in South Africa, this Includes G4s, SSG, TSU, falcon, maritime security to mention to mention just a few. After years of working together on assignments and special ops Mr Netselo decided To join forces to establish Bravo-delta protection services. In the process of establishing The organization I have recruited the finest when it comes to protection service To become full time employees. The coming together of this whole team together with Experienced and Administrators has culminated bravo-delta into a formidable force From its inception.

# COMPANY BACKGROUND

Bravo delta protection services (Pty) Ltd is a newly registered company. The Company was registered in 2025. The director have many years of experience in law enforcement and security industry. Mr Netselo longed to form his own company but both logistical and administrative issues getting in the way of the planned business venture. These setbacks however have not stopped me. I decided to up-skill my selves with a wide variety of safety and security courses and gaining experience within those fields. In the process of recruited the very best staff in Administration and finance to assist in the running of the daily affairs of the business. The company has a dedicated team Focused on various aspects of the Business in public relation, branding, Marketing and skills development.



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# VISION & MISSION

## VISION

We aim to create a safe space for where various stakeholders in industry can thrive. To see South Africa once again become a safe country for all. To see all province and city that is riddled with crime become a better for all who live in it.

## OUR VALUES

We work with integrity, competence, diligence ensuring high Quality service to our clients.

## MISSION

Our aim is to provide prioritize client safety through tried and tested safety protocols to ensure the safety of all our clients. To also raise standards in the protection services industry through new technological advances and specialized equipment.



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# SERVICES

Our guards are specialists who are with many years' experience in the below fields

- Cash In Transit Security
- Commercial property Security
- Armed response security
- Private bodyguard services
- Special Events Security
- Corporate events Security
- Bouncing services
- Industrial Premises Security
- Escort
- Risk assessment
- VIP protection



Team briefing before the event

## SPECIAL EVENTS

The company has strategic teams that specialize in each of the above fields. Team briefings are held before every event mapping out location layouts, potential threats and strategies to be implemented to limit all potential risks.

## INDUSTRIAL AND COMMERCIAL PROPERTY

Meetings are held with the client at the commencement of the contract. Our Audit risk manager is also present to ensure all risks are identified. Key entry and exit points are identified. Registers, Source documents and standard operations procedures are explained to our security personnel on site.

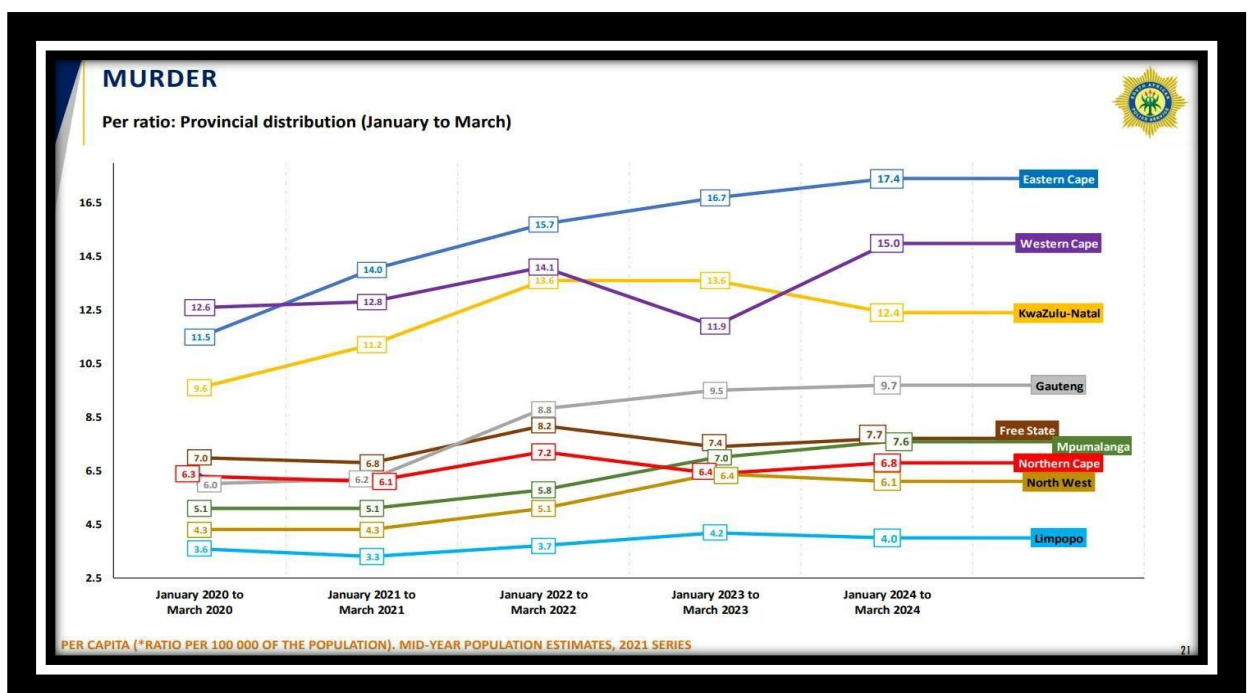


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# MARKET ANALYSIS

Bravo delta protection services has been formed by experienced veterans who know the ins and outs of the protection business. One of the biggest problems within the industry is the hiring of unqualified personnel who carry high caliber weaponry. Although gun and security laws are highly regulated. However on the deeper levels unlawful means are used in protection services. A contributing factor to this problem is the high rise in “murder for hire” incidents resulting in individuals opting to employ unqualified personnel at cheaper rates. One of the aims of Bravo delta is to try push for more people to be enrolled in formal training courses. Enroll more personnel into private investigator courses in order to crack down the “murder for hire” pandemic. We want to work with all relevant stakeholders to ensure that this is happening and make South Africa once again to be a great country.

Another issue than is problematic in our country that has sharply risen is the “protection fee” racketeering scheme. Where businesses and individuals are targeted with extortion tactics. Bravo Delta protection services is determined to work together with all government as well as private sector bodies to ensure these activities are put to an end. The below illustration shows the Eastern Cape leading in terms of the latest crime statistics in terms of murder.



# SWOT ANALYSIS

## S

### STRENGTHS

- Over 10 years' experience in the protection services.
- Provides a variety of services within the industry.
- Good relations with local police authorities.
- Work with other fields of industry to advance security services.

## W

### Weaknesses

- Not yet technologically advanced
- Seasonal demand of the work.

## O

### Opportunities

- Continuous training and up-skilling of security personnel.
- Opportunity to lower crime rates in South Africa.

## T

### Threats

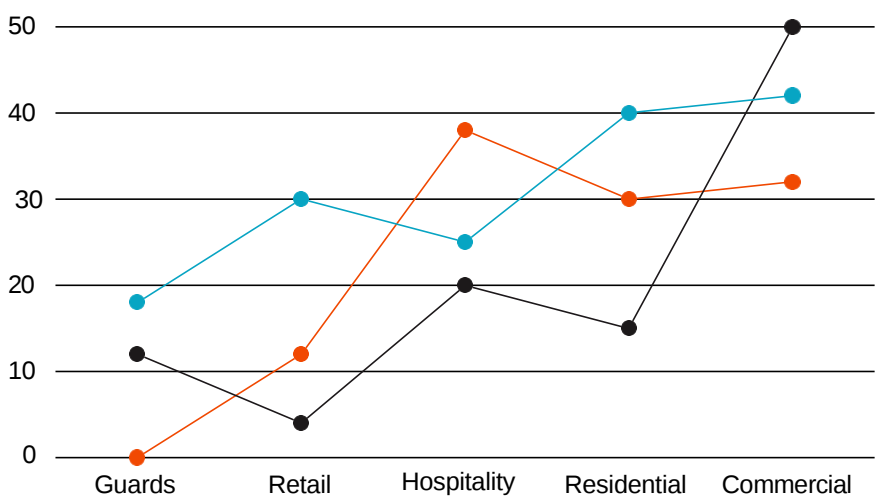
- Increase in extortion and protection fees rackets.

# BUSINESS MODEL

## Detection from Any Potential Threats

The presence of mobile security is effective in the prevention of crime or threats. Our friendly team offers reassurance, calm as well as control. Eliminating potential dangers before they can manifest is our number one priority. When emergencies do arise, we respond calmly, appropriately, and effectively and are always ready to respond. You can rest safe in the knowledge that your security concerns are in the right hands.

Bravo delta protection service has a culture of mutual support and commitment, enhancing the safety and prosperity of the South African community. The ability to identify potential threats before they occur truly is a game changer.



8/10



Existing customers  
refer us to their friend  
And family

30%



Growth rate and with  
cost of production  
curbed at 20% for the  
past year

To access these service, payment arrangement will already have been negotiated and a service contract already signed and if the prospect should choose not to be contracted as yet then Payment is due upon completion of tasks set out or at other time depending on the nature of the request might need to put down a deposit upfront but such is communicate and explained to the customer in line with the PSIRA Code of Conduct.

100%

The team has worked tirelessly to create this powerful platform, and they are proud to see its successful Impact unfold daily in real-time.

# ACCREDITATIONS

## Company courses & Qualifications

**Personal  
Survival  
Techniques**

**Advanced  
Firearms  
Training**

**Basic  
Ambulance  
Training**

**Fire Fighting  
(NFPA 1001)**

**First Aid  
Certification**

**Executive  
Security  
Advisor**

**Designated  
Security  
Duties**

# TEAM & STAFF



## HEAD OF SECURITY DIRECTOR

**FULL NAME – Mashudu Vincent netselo**

**EXPERIENCE\_– 10 years**

### **QUALIFICATIONS**

- Full compliant with law enforcement and security industry certification standards



## TACTICAL TEAM

**FULL NAME – Siposethu Liganiso**

**EXPERIENCE – 15 years**

### **QUALIFICATIONS**

- Executive security advisor
- Advance fire arms training
- Close protective operatives



## ADMINISTRATOR

**FULL NAME – Netselo Khodani**

**EXPERIENCE – 6 years**

### QUALIFICATIONS

- Master's degree of education



## TEAM LEADER

**FULL NAME – Mthobeli Mazondwa**

**EXPERIENCE – 12 years**

### QUALIFICTION

- Security grade E-B

# OTHER SERVICES

The company also offers services in various sectors of industry like public infrastructure, public open spaces and community cleaning projects as well as the private sectors. The opening of this department was inspired by the state our country is in. The state of our infrastructure and buildings is not very good with many of these facilities not being maintained. Bravo DELTA entered into this market because of the high demand for competent personnel who oversee these type of services. We have a dedicated team who oversee this department on a full time basis.

